

South Park Fire District Medical Billing and the Future of your Community Medical Services



How your Department is funded and
how will it be funded for future growth.
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How is your Department currently funded?

- The majority of our funding comes from taxes.
- If your included in the district you pay this tax as part of your property taxes
- This is what funds our Fire and EMS services and is our only reliable source of funding

How do we increase our funding to build the Department for the Future?

- The first option would be to raise taxes. BOOOOOO!
- The second option is impact and special event fees
- The third is sending out Wildland Equipment Nationally
- And the fourth option is Medical Billing

What would Medical Billing look like?

- Everyone would be billed by the billing company.
- This bill would be sent to your insurance company
- If your included in the District and cannot pay your co pay or have no insurance you could petition the District for a reduction or forgiveness of the bill.

Who else Bills?

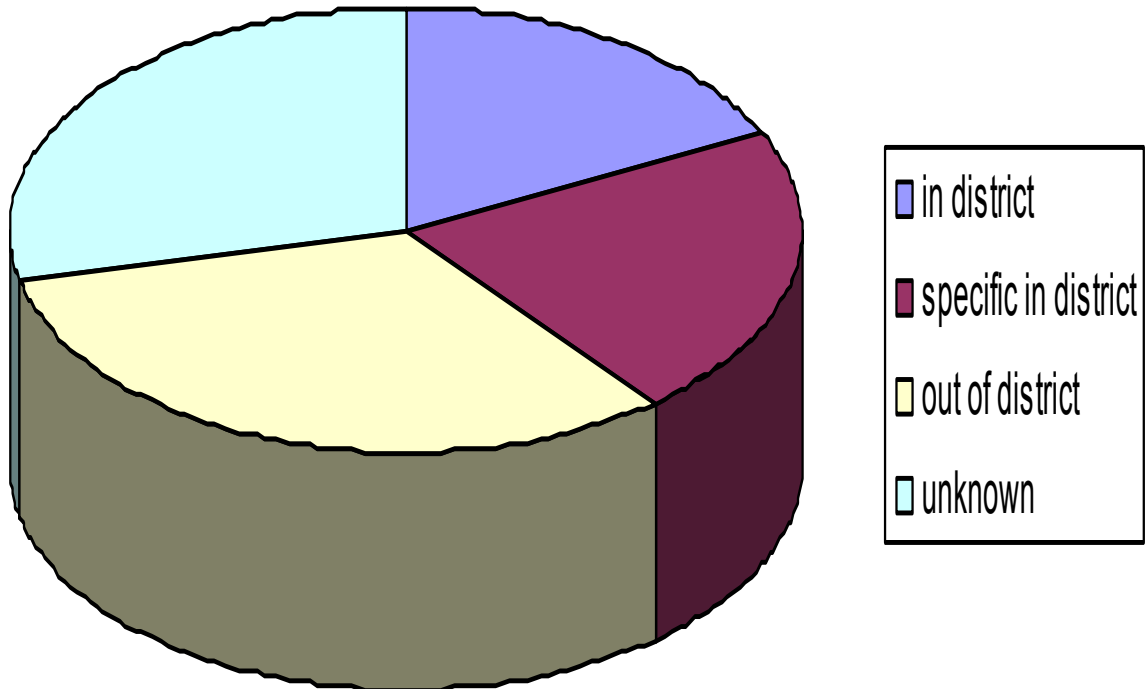
- All of our neighboring EMS agencies and Fire agencies that also provide Ambulance Services
- Under Obama care ALL agencies are suppose to bill
- Even billing agencies like UPRAD have had to ask for tax increases to keep up with the increasing costs of healthcare

Who would be billed?

- The majority of our runs are on non included parties
- This includes most of our traffic accidents and almost all of our “Guffey Gorge” runs
- In order to satisfy Medicare and Medicaid everyone has to be billed equally
- However if you already pay taxes (i.e. included) we can forgive what isn't covered by your insurance.

Billable runs on Included parties verses non included parties

billable district runs

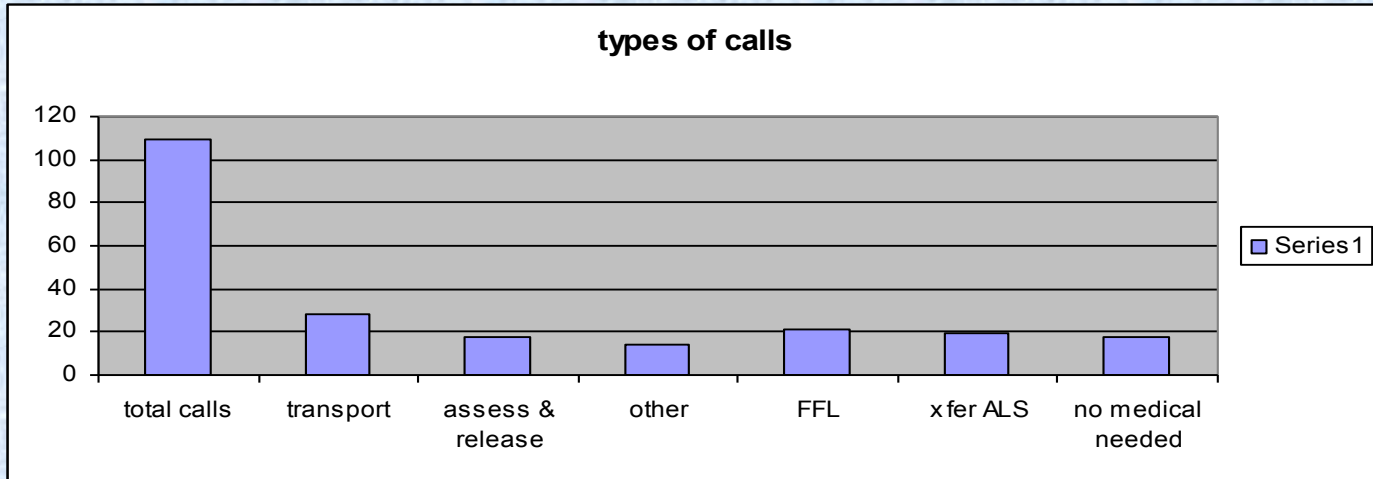


- In District
17.5 %
- Specific In
District
21.1 %
- Out of Dist.
31.6 %
- Unknown
29.8 %

What calls can be Billed?

- Any transport that we provide even if it is just to a helicopter or a neighboring ALS agencies can be billed
- Some of the calls were we assess and release the Patient can be Billed
- Traffic accidents can also be billed

Breakdown of our last two years of Medical Runs



- Total Runs 109
- Transports 24
- Assess and Release 18
- Other 14
- Flight for Life 21
- Transferred to ALS 19
- No Medical Needed 18

Some fun Statistics

- 80% of our calls are medical
- 56 of the calls over the 2 year period were billable
- This year we ran to the Gorge 12 times on non – tax paying parties
- This contributed to us being \$2,748.28 over budget as of October 1st

So What do we need the extra money for?

- With average ages in the community on the rise, costs of providing medical coverage are going to increase
- As tourism increases the number of our runs increase but because the tourists don't pay taxes our revenues will not increase at the same rate
- Medical supply costs are increasing at a greater rate than our tax revenues

Costs of Billing

- The billing agency will charge us 15% of what we collect. If we don't collect it costs nothing
- It will cost \$554 every 4 years for us to be apart of Medicare Medicaid
- Other then time, training, and occasional frustration with the extra paperwork there are no other costs to us

So what will this bring in to the District?

- With so many variables it's hard to predict but we know that:
 - The average transport bills at \$600 to \$1,300
 - On average they also bill \$21.96 a mile
 - On average agencies collect on half of what they bill
 - Medicare and Medicaid pay a fraction of this
- This means we can guesstimate an income anywhere from \$5,000 to \$15,000 a year depending on call volume and collection percentages

So what happens if we don't bill?

- We will continue to provide the best EMS we can afford to provide
- We will not be able to build our medical program to keep up with the growing demand
- We will not be able to increase our medical training budget and will not be able to train EMT's at the same rate
- It will become more difficult to provide the current staffing levels and thus may have to look at not transporting any more

Any Questions???

